



A staffing company utilizes DemandBlue's On-Demand Services for Lightning Transition of their existing Salesforce app and maximize their productivity

Client is an IT Services and Staffing company that recruits IT personnel and uses them in-house for project development or places them in different client locations as required.

Challenge

The client's recruitment team was using a customized Salesforce application to execute their entire recruitment process. The client felt that the team was not exploiting the full potential of the application. The client wanted to rejuvenate the automated recruitment workflow process by enhancing the features and improve the end-user experience by opting to go for Lightning Transition of their Salesforce application, and they wanted this done as quickly as possible.

DemandBlue' Lightning expertise and the agile approach towards customer engagement and product delivery offered by On Demand Services model steered the client towards choosing DemandBlue ODS for Salesforce.

Solution

The On-Demand Services (ODS) for Salesforce offered by DemandBlue ideally matched the client's expectations as it not only provided Salesforce development expertise with Lightning experience, but also facilitated ultra-fast product delivery to the client through faster engagement, agile approach and scalable resources. The team assessed the existing application and immediately set about fulfilling the client's requirements.

- **Manual Sharing:** Sharing buttons are not supported in Lightning Experience. DemandBlue leveraged the AppExchange package "Lightning Sharing" from Salesforce Labs to mimic the Standard manual sharing button features.
- **Consistent Styling – VF Pages:** Visualforce pages tend to work as expected; however, DemandBlue implemented Salesforce Lightning Design System (SLDS) to style them to be consistent with Salesforce core features.
- **Fully Qualified URLs:** DemandBlue enabled My Domain and replaced all hardcoded URLs' with the My Domain URL.
- **Custom Buttons and Links:** JavaScript buttons and links are not visible in lightning experience. The approach is to create lightning component and invoke them using quick action.
- **Documents Tab:** As Documents Tab is not available in Lightning, DemandBlue leveraged Files feature. However, references to documents for instance in Apex continue to work.
- **Email Templates:** Users cannot access classic email templates from Lightning until Summer 17 release. However, all backend operations like workflows and triggers continue to work. DemandBlue replaced all instances of hardcoded URLs' with My Domain URL.
- **Technology Used:** Force.com Platform, SLDS, Lightning Components, LinkedIn API, Facebook API, Mailchimp API

Benefits

- The new Salesforce instance made client data much more streamlined to their processes and easier to visually navigate within Salesforce
- It increased productivity and efficiency by 30% by decreasing toggle time between screens, allowing the team members, to work more efficiently and speed up time to revenue with fewer clicks
- Above all, the On Demand Service model ideally met client's expectations by enabling flexibility, scalability and faster delivery of the project

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ON DEMAND SERVICES FOR SALESFORCE